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Case Study - Moore Australia advises The Global Living Company on its partnership with Move-in

The transaction brings together The Global Living Company's international tech-enabled real estate and furnishing platform with Move-in's design-led FF&E capability, creating a leading, end-to-end furnishing partner for real estate developers, operators and investors in the fast-growing Australian Living Sector.

SETTING THE SCENE

The Global Living Company is a B Corp certified, Living Sector FF&E specialist with offices in Melbourne, London and Dubai. It brings international reach and experience, having furnished more than 400,000 residences worldwide, and has an established presence in the Australian build-to-rent (BTR) market.

Move-in is one of Australia's leading FF&E specialists. With 20+ years of industry experience, the Melbourne-based business designs, develops and delivers furniture, fittings and equipment across build-to-rent, student accommodation, commercial developments, hotels, serviced apartments and multi-residential with an end-to-end offer from concept through to installation and after-sales care. Move-in recently teamed up with James Richardson Furniture (JRF), further extending its design and delivery capability.

THE OPPORTUNITY

The partnership gives The Global Living Company a stronger design and delivery capability in the Australian market and provides Move-in's team access to The Global Living Company's international platform, data and scale as it takes on larger and more ambitious projects.

THE PROCESS

Moore Australia Corporate Finance (VIC/TAS) was appointed by The Global Living Company to provide strategic and financial advisory on the partnership, strengthening its Australian FF&E offering and supporting its next phase of growth.

As exclusive strategic and financial advisor throughout the transaction, Moore Australia Corporate Finance's role included:

- Developing the partnership strategy and investment case, including financial analysis, modelling and valuation advice to support the transaction.
- Leading engagement and negotiations with Move-in and its advisors on behalf of The Global Living Company.
- Coordinating a structured due diligence process, including managing and coordinating external advisors and Q&A process across financial, legal, operational and commercial matters.
- Advising on deal structure to ensure a seamless combination of The Global Living Company and Move-in teams, with continuity for clients throughout.
- Negotiating a comprehensive suite of transaction documentation through to completion.

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THE RESULTS

Moore Australia Corporate Finance Melbourne based team led the transaction and is proud to have supported The Global Living Company on this important milestone through to successful completion with the partnership of The Global Living Company and Move-in.

We wish the combined The Global Living Company and Move-in team every success as they leverage their complementary capabilities to continue to expand their exceptional client service and delivery model.

THE MOORE DIFFERENCE

Moore Australia combined strategic and financial advice with hands-on transaction management from the initial partnership strategy through to completion. Our local market knowledge and structured coordination across negotiations, due diligence, deal structure and documentation helped the client maintain momentum and keep the partnership aligned with its Australian growth objectives.

"We specifically were looking for a firm that would guide us not just through the deal itself, but also ensure that we understood the nuanced differences with other jurisdictions.

The Moore team is very responsive, are detail-focused, and their work is thorough and comprehensive. I would highly recommend Moore, Jarron Puszet and the wider team to any potential customer considering the appointment of a first-class firm."

Nick Gill, CEO, The Global Living Company

ABOUT JARRON PUSZET

Managing Director, Corporate Finance Lead Advisory
Moore Australia (VIC/TAS)



Jarron is Chair of the Moore Australia Corporate Finance Committee and has 18 years of experience in corporate advisory, specialising in mid-market M&A negotiations and dealmaking. His distinguished career positioned him as a trusted leader in delivering pragmatic and commercially focused M&A transactions.

Jarron advises clients on every stage of buying and selling businesses and raising capital. He has a track record of delivering outstanding results on both domestic and cross-border deals, completing the majority of recent transactions for Australian clients with international parties.

About Moore Australia

Moore Australia is a leading independent network of accountants, auditors, and advisors with 600+ professionals across 13 offices nationwide. As part of Moore Global, one of the largest global professional services networks, we connect with 37,000+ experts in 110+ countries.

Our advisors provide a full suite of services, from Tax Planning and Corporate Finance to Sustainability, Audit and Forensic Accounting. We support key sectors driving Australia's economy, including Mining, Energy & Renewables, Agribusiness, Health, Tourism, Technology, and Government.

Find and contact your nearest advisor by visiting our website:
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