## **MOORE STEPHENS**

# Indigenous Business Services

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# Indigenous Business Services

In the contemporary era, the development of a robust and sustainable 'Indigenous economy' is essential for realising self-determining futures and facilitating sustainable and independent communities. In line with the principle of self-determination, more indigenous groups than ever are seeking to establish commercial solutions that encourage indigenous empowerment in the promotion of wellbeing, prosperity, success and intergenerational wealth creation. At Moore Stephens we seek to support indigenous groups to achieve these outcomes through the provision of services that are respectful, sensitive, inclusive and collaborative.

Having worked in the indigenous sector for over 20 years we have accumulated an unparalleled depth of knowledge and breadth of experience in collaborating with indigenous parties to effectively manage, govern and deliver commercial strategies for their clients and communities.

#### Recent assignments include:

- Assisted in the negotiation of commercial opportunities within Land Use agreements on behalf of a large indigenous group, including working in conjunction with the lawyers to draft agreements.
- Worked with a large indigenous group to develop a commercial strategic plan to engage commercially with mining companies and their major contractors and oversaw the implementation of this strategy.

- Provided commercial advice to a large indigenous group in respect to structuring their commercial arrangements to ensure successful contract with mining companies.
- Participated in working group meetings involving mining companies and indigenous stakeholders to develop indigenous community engagement and commercial strategies.
- Collaborated with a mining company and their professional advisors to work through long running commercial dispute with an indigenous community.
- Collaborated with mining companies to develop indigenous employment opportunities and subsequent engagement of Registered Training Organisation for up-skilling and required training of indigenous people.

- Assisted professional advisors in the calculation of royalty rates payable to indigenous communities.
- Held position of company secretary of indigenous civil contracting and mining contracting company.
- Worked with indigenous group to develop and operate their own indigenous heritage management company.
- Advisor to board of community owned Indigenous organisations.
- Acting in company secretarial capacity to Aboriginal Corporations and providing advice regarding governance to the board.
- Advisor to board of indigenous owned Registered Training Organisation and indigenous owned national Vocational Training and Employment Centres.
- Mentoring of Indigenous individuals in roles as corporate board members and entrepreneurs.

We have a strong focus on supporting and enabling Indigenous businesses and organisations to effectively manage, govern and deliver for their clients and communities.

#### How we help

Indigenous enterprise development

- Identification and translation of potential business opportunities
- Business mentoring strategic planning, performance reviews and health checks
- Investment strategy development, execution and assurance
- Market analysis and feasibility assessments
- Tax, accounting and reporting
- Transaction and entity structuring advice

Governance and community strengthening

- Engagement and consultation
- Dispute resolution and negotiations
- Organisational development
- Strategy and planning
- Grants and funding
- Heritage management

Inclusion strategies for business and government

- Employment and retention program design and evaluation
- Cultural competency programs and supplier diversity/procurement strategies
- Indigenous economic development strategies

Indigenous land and water

- Advice on management of assets arising from Native Title settlements
- Calculation of royalty rates
- Strategy and economic development

#### Who we work with

Aboriginal and Torres Strait Islander peoples and communities who seek advice, strategy development and support in helping to realise the commercial and community potential of indigenous policies, programs, projects, organisations and businesses.

Corporate clients who want to include more Indigenous people and businesses in their workforces and supply chains. Our aim is to enable greater economic participation, employment and wealth creation by boosting indigenous workforce participation, procurement and supply chain diversity.

Our team also helps corporates to understand the key components and the principles underpinning the Commonwealth's Indigenous Procurement Policy and help effectively source Indigenous suppliers.

#### Moore Stephens South Australia & Northern Territory

Our partnership with the highly respected Moore Stephens International network, one of the strongest and well-respected private accounting firms in the world, delivers us the expertise, support and capabilities of a global network, whilst allowing us to retain the agility of a local business.

We are a member of Moore Stephens Australia which gives us access to significant experience and knowledge from professionals nationwide, including dedicated technical experts in all area of audit, accounting and business advisory.

Moore Stephens services clients from small to medium enterprises, large private company groups, not-for-profit entities, subsidiaries of international companies, publicly listed companies and high net worth individuals and includes market leaders in many sectors of Australian business.

The commitment of Moore Stephens is to constantly innovate and exceed the challenges presented by the ever-changing business environment. At Moore Stephens we are a dynamic and energetic group whose advice and assistance will always endeavor to exceed your expectation and will change your view of the accounting profession.

Our integrated services are designed to help clients grow, realise and protect both their businesses and their private wealth. We work with our clients to help them meet the challenges they face every day, aspiring to be their first choice for all of their business and financial needs.

With 12 Directors and a team of 50+, Moore Stephens South Australia & Northern Territory offers a comprehensive range of services in the areas of:

- Business Advisory
- Corporate Advisory
- Corporate Bookkeeping
- Debt Advisory
- Risk Management
- Self Managed Superannuation
- (SMSF) Advisory
- Taxation Consulting
- Audit and Assurance
- Corporate Governance
- Forensic Accounting
- Business Succession Planning

# **Contact information**

If you would like further information on any item within this brochure, or information on our services please contact:



### Anthony Pike

Anthony Pike has been a Chartered Accountant in professional practice for over 25 years. The first thing that new clients notice about Anthony is his extraordinary dedication to their business success. His diligence and commitment creates a high level understanding of their business which ensures clients benefit fully from his valuable commercial advice. Anthony is a strong supporter of Indigenous Business and travels interstate frequently to attend various board and management meetings for his Indigenous clients.

With over 25 years experience Anthony has a sound and practical understanding of the key financial management issues facing SME's in today's competitive market. His skills include preparation, analysis and review of financial statements and projections, taxation advice, business diagnostic reviews and statutory compliance requirements.

Anthony has also assisted clients with obtaining finance, restructuring, undertaking financial reviews for Federal Government agencies in addition to holding the position of company secretary for various large family groups. Anthony specialises as an Indigenous Business advisor having worked in this area in a variety of capacities for over 20 years. As such he has a wealth of experience and a strong understanding of the very specific issues and opportunities that are present in this growing sector.

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