

# Capability Statement



Serious about Success®

# Why Moore Stephens WA?

## We're Serious about Success

### Helping clients to achieve their goals

Moore Stephens WA has been a trusted partner to many businesses for nearly four decades, providing advice customised to meet the needs of our clients. Our philosophy is to be immersive in our approach, provide our clients with practical solutions and deliver genuine support.

### Services that deliver value

Our core services include:

- Audit and Assurance
- Tax Advisory
- Corporate Advisory
- International Tax
- Business Advisory
- Corporate Bookkeeping

### Our clients are diverse

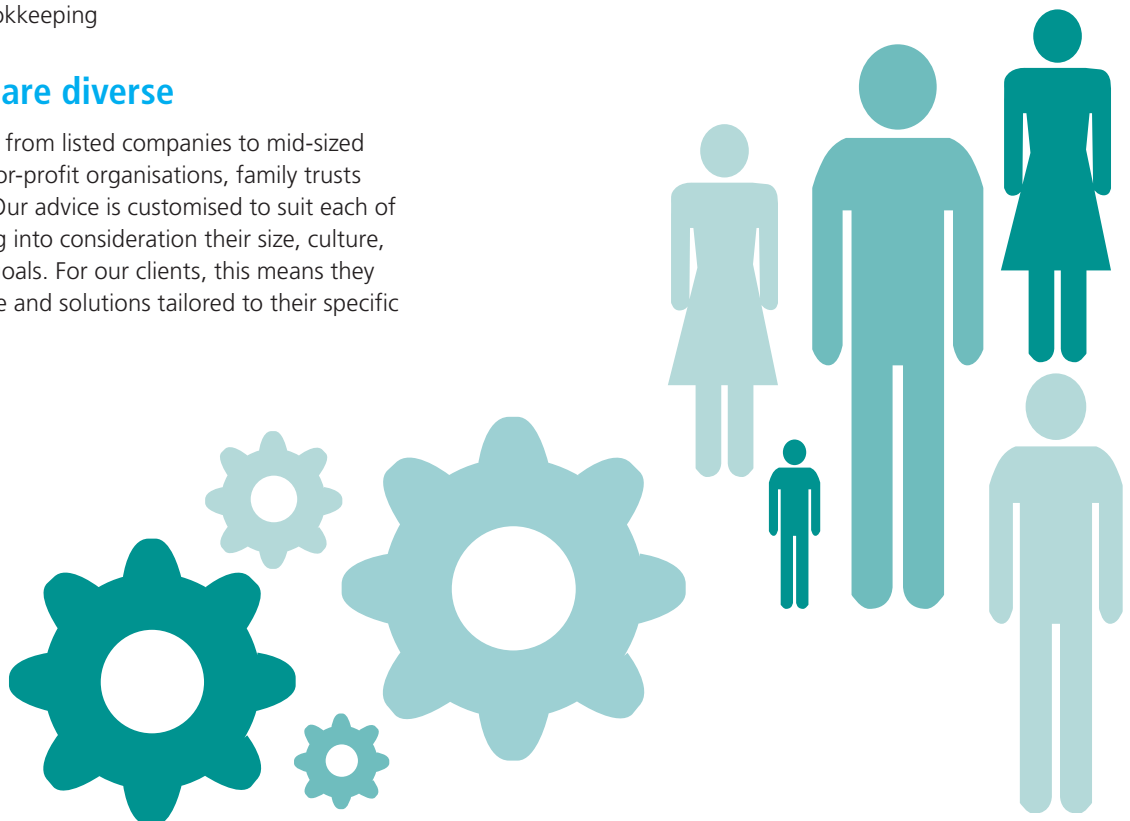
Our clients range from listed companies to mid-sized businesses, not-for-profit organisations, family trusts and individuals. Our advice is customised to suit each of our clients, taking into consideration their size, culture, capabilities and goals. For our clients, this means they can rely on advice and solutions tailored to their specific requirements.

### Be confident in our Industry expertise

Our deep industry knowledge and understanding is why we stand out from the crowd. We go beyond the delivery of compliance. Our clients know we will provide them with sector-specific solutions and niche advice, giving them information to stay informed and make sound decisions.

### Local knowledge, national presence, international reach

Our clients can rely on us for local market knowledge, backed by a national and international network. Moore Stephens has the expertise our clients need to deliver the solutions they need to be successful.



# Our core services

At Moore Stephens, we take your success personally. We have a real understanding of the environment in which you operate and are ideally placed to help you.



# Our Specialty Areas

We realise the importance of providing services that deliver value and offer solutions to your specific needs, so we never adopt an “off the shelf” approach.

What makes us truly different is our industry knowledge and understanding, which ensures the services we offer are tailored and add commercial value.

Our clients are diverse. Our advice is customised to suit each client taking into account their size, culture, capabilities and goals. We believe this approach enables us to provide astute advice to respond to both short-terms and long-term requirements of your business.

#### Our Speciality Areas include:

- **Listed companies**
- **Small to Medium Enterprises**
- **Energy, Mining, Natural Resources**
- **Local Government**
- **Indigenous**
- **Property and Construction**
- **Family Business**
- **Aged Care**
- **Not-for-Profit**

Right from the start of their careers, our people are encouraged to focus on specialist sectors and areas, with our goal to be the best in our chosen specialist markets. Our services to clients are sector-specific; we offer niche advice which helps clients make informed and confident decisions about their future. As the world gets smaller, so it becomes more complex. Our reach and experience provides our clients with unique insights into their future.

I have been a client of Moore Stephens for approximately 10 years now. Throughout that time I have received great service from the people that work within the firm. I find them both very professional, courteous and always ready to help when I need their expertise. I would confidently recommend Moore Stephens to fellow business people.

**Minchin Australia**

# Our Global Capabilities—Helping You Grow

We combine astute global perspectives with local business expertise to secure opportunities and drive expansion.

## About Moore Stephens International

Moore Stephens Australia is one of the world's major accounting and consulting networks. The member firms worldwide have been providing specialist audit, accounting and advisory services to their clients for more than 60 years. They provide a wide range of services to assist clients in meeting their cross-border commercial objectives, which are complemented by local services to support their national operations. With member firms in over 600 locations around the world, clients can feel confident that Moore Stephens can meet their cross-border requirements. While size is never a substitute for quality, our size ensures we have the scope to provide our clients with all the solutions and expertise they require, wherever they choose to do business.

## True Global Advisors:

- **Advising on in-bound and outbound international transactions and expansion activities**
- **Accessing tax incentives for your research and development activities**
- **Employing staff in foreign regions**
- **Payroll operations for a global workforce**

Offices

626



Countries

108

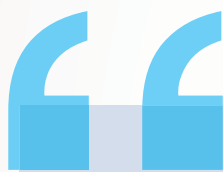


Staff

27,997



Correct as at January 2017



Moore Stephens has been our trusted advisor since 2014, helping us to manage the intricacies of a foreign jurisdiction as we developed our business footprint in Australia. Their expertise in tax and accounting matters have proven to be invaluable to us, giving us the confidence to handle transaction after transaction. We appreciate that the team at Moore Stephens are always client-centric in their execution and always put our interests first.

During one of our recent transactions, Moore Stephens were instrumental in assisting us through a complex sale. They were there to support and guide us in the lead up, during and after the completion of the sale. Despite the challenging timelines and complexity of the deal, the team at Moore Stephens were diligent and professional in dealing with all professionals involved in the transaction, creating a win-win situation for us and all other parties.

**Executive Director, Hiap Hoe Limited  
(part of Meteorite Group Pte Ltd)**



# About Moore Stephens Australia

We have more than 45 partners and over 350 staff providing audit, assurance tax and advisory services to our clients throughout Australia.

Our network of independent firms across five office locations nationally enables us to share expertise, knowledge and best practice. Our clients receive the best advice and highest quality of service wherever they do business in Australia.

## Our approach

With member firms around Australia, clients can feel confident that there is a Moore Stephens expert in close proximity to them. Our objective is simple: to be viewed by clients as the first point-of-contact for all their financial,

advisory and compliance needs. We achieve this by providing sensible advice and tailored solutions to help clients achieve their commercial and personal goals. That's why clients tend to stay with our member firms for many years.

We recognise the importance to our clients of easy-access to high quality, professional advice. At Moore Stephens, close partner involvement ensures assignments are of the right quality, effective and efficiently managed while remaining highly visible to client management.

Moore Stephens Australia office locations as at January 2017





# Moore Stephens WA in the Community

At Moore Stephens we're serious about supporting charities who help to make a difference in the lives of people in our community.

Whether it's taking part in a charity event, volunteering our time or making a monetary donation, we believe that it's important to give back to the community and that every little bit helps.

Either directly or through partnering with our clients, we've supported a diverse range of charities including:

- MACA Ride to Conquer Cancer benefiting Harry Perkins Institute of Medical Research
- Rotary Club of Perth
- Path of Hope Foundation
- Western Australian Museum Foundation
- United Way Western Australia
- Bright Blue
- Food Rescue
- Variety (WA)



Path of Hope



We care about communities where we live and work. We support a variety of organisations; projects and activities with charitable aims that benefit the community. We encourage our people to put forward activities that we as a firm can support; we are passionate about the causes we support and our team are always finding inspiring ways to give back.

Michael Bennett,  
Chief Executive,  
Moore Stephens WA





# Serious about Success

Moore Stephens WA is an audit, accounting, tax and advisory firm that enables clients to succeed through operating at their very best.

**If you're looking for a firm who delivers the personal attention, expertise and local market knowledge you want, backed by a leading national and international network, then you should contact us today.**

## **Moore Stephens WA**

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**MOORE STEPHENS**

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