



MOORE

HELPING YOU THRIVE
IN A CHANGING WORLD

WHY MOORE AUSTRALIA?

Fostering strong productive relationships within our network of member firms and our clients is important to us.

When you become a member of our network, we develop rapport and strive for performance excellence with you. In harnessing every opportunity, Moore Australia will help you grow and develop effectively every step of the way.

We pride ourselves on being agile, responsive, reliable and conducting ourselves with the utmost professionalism, integrity and transparency. We work collaboratively with our network partners to ensure we keep our finger on the pulse of current and unfolding events.

Together, through being part of our network of independent firms, we can achieve success and offer exceptional service and solutions to our clients.

Moore Australia's mission is to help people thrive and that includes our clients, you as our dedicated network partner and the communities our firms operate within.

That's the Moore way: passion, commitment and solid partnerships.



TAKE ADVANTAGE OF THE MOORE GLOBAL NETWORK

MOORE GLOBAL NETWORK

For more than 100 years, our member firms have been helping international clients with professional accountancy and advisory services. From tax efficiency, to auditing, to business consultancy, people are always at the heart of what we do. With our global family of 30 000 people in more than 110 countries, we have the local knowledge to meet your needs, wherever your work might take you.

Moore Global is a global network of professional firms providing a full range of services to organisations across a wide range of industries, government and not-for-profit sectors.

MOORE AUSTRALIA NETWORK

Moore Australia is a national network of independent firms of business advisors and accountants, enabling us to share expertise, knowledge and best practice to ensure our clients receive the best advice and highest quality service wherever they do business in Australia.

As a part of the Moore Global network, we further provide our clients access to experts and specialists around the world where they receive the same high standards of personal service that is the hallmark of every Moore firm.

As part of the Moore Australia network, both you, your staff and your clients will benefit from:

- Our global network partnership.
- The agility of the Moore Australia network in responding to the needs of your clients by adapting to situations as they happen.
- The ability to offer the same capabilities of the big four firms but with a personalised and intimate level of service that is unique to our network.
- Being part of our cross-country network which has deep roots in local communities.
- Developing an additional level of personal relationship and respect our network is able to engender.

With this opportunity you will become part of a dedicated group of specialists across Australia and our team at Moore Australia who have worked as strategic advisors to key players in the mid-market arena across multiple sectors for many years.



>110

Countries



>250

Firms




>570

Offices



>30,000

People



The Moore Global network, founded in 1907 as an auditing, tax consulting and insolvency practice in London is today the Moore Global Network with over 250 firms in more than 114 countries, comprising 570+ offices and over 30,000 people.

Established in Australia in 1967, Moore Australia has 14 offices and over 450 people nationwide. Moore has always had a philosophy of partner-led, personal service to clients, while at the same time developing market opportunities.

MOORE GLOBAL

GOVERNANCE

GOOD GOVERNANCE IS CENTRAL TO THE REPUTATION AND STEWARDSHIP OF MOORE GLOBAL.

The ultimate governing body of the network is the Global Board. Members of the Global Board serve 2-year terms. To ensure knowledge and expertise from all the world's principal markets is represented, members are drawn from all regions.

The Global Board considers all strategic matters impacting the network and monitors the performance of the Global CEO and executive team in delivering the network strategy.

CURRENT GLOBAL BOARD

Andy Armanino - Independent Chairman
Anton Colella - Global CEO
Alan Badey - North America
Charles Reid - Middle East & Africa
Christian Schlotthauer - Europe
David Tomasi - Asia Pacific
Edgard Perez - Latin America
Liang Chun - China
Matt Armanino - North America
Michael Bick - Europe
Mick Aw - Asia Pacific
Tony Caleca - North America

LEADERSHIP TEAM

Anton Colella - Global CEO
Vivienne Muir - COO
Daryl Nilbett – Financial Director
Heather Thorn - Executive Assistant to the Global CEO
Lesley Byrne - Director of Quality
Margie Alt - Director of Global Talent
Ozgur Ozguven - Director of IT
Ali Welsh – Head of Events

REGIONAL DIRECTORS

Jeff Blackbeard - Middle East & Africa Regional Director
John Stanford - Director, Global Growth & Collaboration
Leon Hou - Asia Pacific Regional Director
Valeria Gagliani - Latin America Regional Director

GLOBAL 2019 SUMMARY

Firms: 255
Offices: 579
Countries: 110
Partners: 2,628
Total staff: 30,809 (Professional staff: 24,333 | Administrative staff: 3,848)
Total fee income: US\$3,045.1M

*These figures include full, associate and correspondent firm data.



MOORE AUSTRALIA

GOVERNANCE

The governing body of the Australian network is the Moore Australia Board. To ensure knowledge and expertise from the country's principal markets is represented, members are drawn from all regions.

The Board considers all strategic matters impacting the network and monitors the performance of the management team and committees in delivering the network strategy

MOORE AUSTRALIA BOARD

David Tomasi – Managing Partner, Moore Western Australia (Chairman)
Grant Miles – Managing Director, Moore South Australia and Northern Territory
Greg Mallam – Managing Director, Moore Queensland and Northern New South Wales
Steve Sakkas – Managing Director, Moore Victoria
Paul Breedon – Chairman, Moore New South Wales

MOORE AUSTRALIA MANAGEMENT TEAM

Established to provide support to the Moore Australia network with in-house advice, technical training, global direction and initiatives.

Lana Weldon – General Manager and National Head of Quality Management
David Holland – National Head of Technical Accounting
Tony Caldwell – National Head of Technical Audit
Varun Kumar – National Head of Tax and Business Advisory
Vacant – National Head of Marketing

NATIONAL COMMITTEES

Established to provide support and strategic development of our key service and industry offerings. Offering technical support via central resources, training, and other initiatives which assist each member firm with business development including consistent marketing, messaging and collateral.

- Asia Desk
- Audit and Assurance
- Business Advisory
- Corporate Finance
- Marketing
- Quality and Risk
- Taxation

AUSTRALIAN REVENUE

\$80.2M (Financial Year 2019)



“Moore were there for us for the whole journey. It was clear from the start they had a thorough understanding of our sector, and they were dedicated to helping us achieve our goals. It felt more like a partnership than a client relationship.”

RESOURCES

INFORMATION RESOURCES

International directory

The Global Directory contains contact details of every Moore Global member firm, office and key contacts. It represents an essential source of information for members and clients alike. This is available as an app for Apple and Android mobile and tablet devices.

THE EXCHANGE

From risk management software to outsourcing support, Moore members have developed a suite of tools and processes to help make your firm more efficient. The Exchange is home to these products, many of which are available to members to use in their own firms.

TECHNICAL BULLETINS

Moore Australia and Moore Global's technical experts provide regular updates on new or changing accounting, audit, tax and regulatory issues.

Websites (www.moore-global.com) | (www.moore-australia.com.au)

The Moore Global and local website provides users with all the information they need about the network and its members, including links to member firm websites and email contacts.

GLOBAL AND LOCAL INTRANET

The members-only intranet sites provides access to numerous resources, documents, updates, technical briefings and other useful information for members. Updated regularly, both the Moore Global and Australian intranet sites are an essential resource for all members.

PRACTICE DEVELOPMENT AND MANAGEMENT

Sector initiatives

In addition to the Global collaboration groups, to reach our objective of being the best in our chosen markets, a range of initiatives take place throughout the year to enhance the network's niche sector expertise.

Both Moore Australia and Moore Global provide practice management resources for all members. Recent assistance has been provided on issues as varied as employment law issues; training procedures; recruitment policies; secondments; partnership arrangements; practice finance and partner reward policies.

MARKETING AND COMMUNICATIONS

The Moore marketing teams are a central and regional source of excellence for members to call upon. Marketing also manage and help implement housestyle and provide ongoing development of the Moore visual identity, including documentation, publications and websites.

WEB HOSTING AND CONTENT MANAGEMENT

Members have the opportunity to use the Moore content management system to build their websites. Professionally designed with simple functionality, the sites ensure the consistency of brand on a global basis, while providing members with an immediate solution to their web requirements.



MEMBER FIRMS

NEW SOUTH WALES

Moore Australia (NSW)

Managing Partner: Jason Yu | Chairman: Paul Breedon

Location(s): Sydney CBD, Burwood

Revenue: \$13M

Number of Partners & Directors: 11

Team size (including Partners): 65

Specialties: Medical, Property & Construction, Retail.

QUEENSLAND & NORTHERN NEW SOUTH WALES

Moore Australia (QLD/NNSW)

Managing Director: Greg Mallam

Location(s): QLD: Brisbane CBD, Beenleigh, Biloela, Monto, Rockhampton

Location(s): NSW: Coffs Harbour, Grafton

Revenue: \$20M

Number of Partners & Directors: 16

Team size (including Partners): 132

Specialties: Transfer Pricing, Taxation Specialist, Agri business, Self-Managed Superannuation Funds, Aquaculture, Education, Not for profit, Bookkeeping, Business advisory, Audit & Assurance, Family Business.

SOUTH AUSTRALIA & NORTHERN TERRITORY

Moore Australia (SA/NT)

Managing Director: Grant Miles

Location(s): Adelaide, Darwin

Revenue: \$11M

Number of Partners & Directors: 12

Team size (including Partners): 80

Specialties: Food, Property, Real Estate, Mining Services, Not for Profit, Tourism, Hospitality, and Professional Services.

VICTORIA

Moore Australia (VIC)

Managing Director: Steve Sakkas

Location(s): Melbourne CBD, Geelong

Revenue: \$21M

Number of Partners & Directors: 16

Team size (including Partners): 120

Specialties: Business Advisory, Audit & Assurance, Taxation Advisory, Wealth Management, Family Office, Legal, Governance & Risk Advisory, Debt Advisory, Corporate Bookkeeping, Corporate Finance, Corporate Secretarial.

WESTERN AUSTRALIA

Moore Australia (WA)

Managing Partner: David Tomasi

Location(s): Perth

Revenue: \$16M

Number of Partners & Directors: 14

Team size (including Partners): 95

Specialties: Listed companies (both Audit and Tax), large unlisted entities, SMEs, Local Government, Migrant Advisory, Family Business, Hospitality, Retail, Construction, Engineering, Energy, Mining and Renewables, Indigenous organisations, Not-for-profits, Asia Desk, Risk Advisory, Corporate Finance, Due Diligence, Valuations, Specialist and International Tax.



OUR SERVICES AND SECTORS

Being part of the Moore Global network, you'll become part of a global network which allows you to offer a deeper understanding across all the sectors and services available to the Moore Australia network.

SECTORS

- Agribusiness
- Biotechnology
- Education
- Energy, Mining and Renewables (including Support Services)
- Food Services
- Health and Aged Care
- Indigenous Organisations
- Legal
- Local Government
- Manufacturing
- Not-for-Profit
- Professional Services
- Property and Construction
- Retail (including Newsagencies)
- Technology
- Tourism and Hospitality
- Transport and Logistics
- Veterinary Care

SERVICES

- Asia Desk
- Audit and Assurance
- Business Advisory
- Corporate Affairs
- Corporate Bookkeeping
- Corporate Finance
- Debt Advisory
- Family Office
- Forensic Accounting
- Governance and Risk Advisory
- Insurance Services
- International Tax
- Legal Services
- Litigation
- Migrant Advisory
- Outsourced CFO
- Property Advisory
- Superannuation
- Taxation
- Transfer Pricing
- Valuations
- Wealth Management



MOORE GLOBAL NETWORK

We've spent more than 100 years serving clients through our professional services. For more information on how our global services could help your business thrive in a changing world, just get in touch

CONTACT US

Find your nearest member firm at
www.moore-australia.com.au

Or email:
ma@moore-australia.com.au



MOORE

www.moore-australia.com.au

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The information provided in this document is for general advice only and does not represent, nor intend to be advice. We recommend that prior to taking any action or making any decision, that you consult with an advisor to ensure that individual circumstances are taken into account.